

## JK Holdings Co., Ltd. Corporate Profile 2014

as of July 1, 2014

#### Message from the President and COO of JK Holdings

# JK Group's business results for the fiscal year ending March 2014 and mediumterm business plan

JK Holdings Co., Ltd. recorded consolidated business results of 352.095 billion yen in net sales (17.4% increase compared to the previous period), 5.776 billion yen in current profits (33.0% increase), and 3.348 billion yen in net earnings (64.2% increase) for the fiscal year ending March 2014, which is a large increase in profits compared to the previous period. JK Group is aiming to improve by expanding and improving efficiency, along with promoting a reorganization of the group companies,.



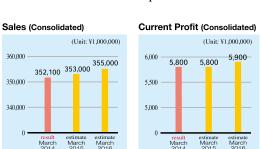
Keiichiro Aoki President and COO of JK Holdings Co., Ltd.

JK Group is also working to strengthen its financial base by expanding group companies through merger and acquisition and by public stock offerings. Given this background, the number of shareholders of JK Holdings Co., Ltd. has increased 244% since the time of the company's establishment (October 2006). Also, the number of individual and corporate foreign investors has increased 153% while the number of shares owned by individual and corporate foreign investors has increased 620% and is listed on the first section of the Tokyo Stock Exchange.

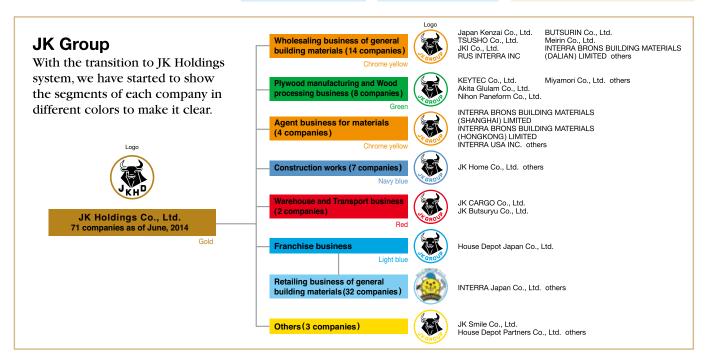
With regard to prospects on performance for the fiscal year ending March 2015, we figured the industry is in shape and set earnings target of 353 billion yen in net sales and 5.8 billion yen in current profits on the basis of the improvements in business performance by each subsidiary, government measures to promote the acquisition of homes, and our prediction that decrease in reaction to the rush demand prior to the consumption tax hike would be moderate.

Also, in drawing up the medium-term business plan for the next three years following the fiscal year ending March 2014, 3 points of the basic business objectives have been determined. We will put our efforts to achieve them.

- 1) Improve the earning power by making efforts to improve the profit structure of our subsidiaries and efficiency as a group.
- 2) Enhance efforts to restructure the housing industry where current market seems keep shrinking.
- 3) Continue to expand the sales network with a focus on emerging countries as we try to expand our overseas business in both procurement of import goods and developing new markets.







### For a Fulfilling Life Style

#### **BUTSURIN Co., Ltd.**

Head Office WOOD LAND TOWER 6F 7F, 1-7-22, Shinkiba, Koto-Ku,

Tokyo, Japan

Branches 8 branches (Hokkaido Branch, Osaka Branch

and others)

Website http://www.mbr.co.jp

Representative Takayuki Noguchi (president)

Capital 50m Yen Employees 122

**Business Fields** Standing trees, logs, lumber and processed wood

products. From both domestic and foreign sources. Sales of various building materials, construction of exterior products, and garden components, along with special green construction (rooftop, wall), engineering works and design. Operation and





management of construction projects, timber, gardening materials and sales of forestry equipment.

**Example of Construction** 

**KEYTEC Co., Ltd.** 

Head Office

Rooftop greening

WOOD LAND TOWER 8F, 1-7-22, Shinkiba, Koto-ku, Tokyo, Japan

Plant 15 Mokuzaiko, Kisarazu, Chiba, Japan

Website http://www.key-tec.co.jp Representative Ichiro Matsuda (president)

Capital 268m Yen Employees

**Business Fields** Manufacturing and sales of various plywood,

structural laminated veneer lumber (LVL)





LVL, Interior use example

KEYLAM

#### JK Home Co., Ltd.

Head Office WOOD LAND TOWER 6F, 1-7-22, Shinkiba, Koto-Ku,

Tokyo, Japan

Exhibition Hall 3 sites (Chiba Kita Housing Forum and others)

Website http://www.ik-h.co.ip

Representative Kazuo Watanabe (president)

Capital 30m Yen Employees

Business Fields Custom-built houses, renovation, management of

Bruce Home Group Franchise Chain

Headquarters.





**Example of Construction** 

#### TSUSHO Co., Ltd.

Head Office Nakanoshima Dai Building 29F, Nakanoshima 3-3-23,

Kita-ku, Osaka, Japan

Branches 13 branches (Osaka first branch and others)

Website http://www.tsusho.co.jp Representative Kouji Yoshimaru (president)

Capital 490m Yen Employees

119

Business Fields Domestic sales and construction of household-

related materials such as plywood, lumber, interior and exterior material, household equipments.





Head office

#### Akita Glulam Co., Ltd.

Head office Ichibanchi, Nanatsudate, Hanaoka-machi, Odate-shi,

Akita, Japan

Website http://www.akita-glulam.net Representative Kouzou Sasaki (president)

Capital 92m Yen Employees 43

Business Fields Manufacturing, processing and sales of structural

glulam products (Posts, Beams, etc.) Prefabrication of structural glulam frames

Site construction works of structural glulam frames





Processing Machine

Press Machine

#### House Depot Japan Co., Ltd.

Head Office WOOD LAND TOWER 5F, 1-7-22, Shinkiba, Koto-Ku,

Tokyo, Japan

Wehsite http://www.housedepot.co.jp Representative Yasuyuki Kido (president)

Capital 300m Yen

Employees

**Business Fields** Conduct meetings among chief executives of sales

outlets (national and regional)

Monthly assessments for sales outlets.

Management support for sales outlets (education

and training)

Support system for renovation/remodeling business,

(quotation software)

HTS (Heart System) (completion guarantee)





Others: Sales Outlet nationwide by means of House Depot and common logo Depot-based renovation/remodeling business as a franchise project Implementation of business with DAIKOKU

#### **Overseas Network**

JK Group's overseas businesses have spread to China, Taiwan, the USA, Russia, Malaysia, Vietnam and Brazil. Currently, we have 12 overseas offices, and the number of Japanese staff members dispatched to overseas offices has increased to 18.

In addition to the existing business of importing timber and plywood from Southeast Asia, North America and China, we have established the sales system for construction materials in China, Taiwan and Russia and have been promoting the sales of building materials imported from Japan and other countries to these countries. Last year, we set up a business office in Ho Chi Minh City, Vietnam. This year, we are planning to set up a business office in Tsingtao China, which will be our 5th office in China and also an office in Hanoi which will be the 2nd office in Vietnam. In the future, our plan is to set up an office in Moscow, details are currently being worked out.



Corporate Name: JK Holdings Co., Ltd

Head Office: WOOD LAND TOWER, 1-7-22,

Shinkiba, Koto-Ku, Tokyo, Japan.

Telephone: 81-3-5534-3800 Facsimile: 81-3-5534-3835

Website: http://www.jkhd.co.jp

Foundation: October 1937
Establishment: February 15, 1949

Employees: 3,175

**Board of Direcors:** 

Shigeru Yoshida Chairman and CEO
Takashi Yoshida Vice-Chairman
Keiichiro Aoki President and COO

Akinori Ogawa Director
Kota Kuroiwa Director
Shoichi Watanabe Director
Hiroshi Narita Director

Kunio Suda Full-time Corporate Auditor Hiroshi Azuma Full-time Corporate Auditor

Teisiro Misoe Auditor Koichi Ogawa Auditor

Bank of Account:

Mizuho Bank, Ltd.

Sumitomo Mitsui Banking Corporation

The Shoko Chukin Bank, Ltd.

Resona Bank, Ltd.

HIGASHI-NIPPON BANK Ltd.

**Settlement:** on March 31

Listed on the Tokyo Stock Exchange

(code:9896)



Chairman Shigeru Yoshida



Vice-Chairman Takashi Yoshida

History:

1998.10.-----Japan Kenzai Co., Ltd. created through merge of Maruyoshi Co., Ltd. and Kokoku Housing Co.,

Ltd.

2003.3. ----The first section of the Tokyo Stock Exchange

assigned

2004.3. -----Acquisition of ISO14001 certification.

2006.10.----Becomes pure holding company, corporate name

changes from Japan Kenzai Co., Ltd. to  ${\sf JK}$ 

Holdings Co., Ltd.

2007.3. -----The affiliation of Mitusi & Co. Forestry Ltd., trade

name to Butsurin Co., Ltd.

2007.9. ----The completion of new headquarters (WOOD

LAND TOWER)

2007.10. -----The Wood & Plywood Museum NPO

(Trustee, Shigeru Yoshida) opened.

The museum, JK Holdings Co., Ltd. is supporting is the only museum in the world that focuses on the theme of wood & plywood and earth environment.



2011.10. ------JPG Housing Materials Co., Ltd (Japan Kenzai

Co., Ltd. Taiwan OFFICE) started its operation.

2012.10. -----75th anniversary since foundation.

2013.4. -----The office in HoChiMinh city, Vietnam started its operation.

Sales Results



WOOD LAND TOWER

