



# JK Holding Co., Ltd.

## Corporate Profile 2018

as of January 2018

### Message from the President and COO of JK Holdings

## Summary of the Mid-term Business Plan of JK Holdings

The current mid-term business plan contains several uncertain factors such as the consequences of the second increase in the consumption tax rate, housing construction starts are forecasted to be roughly at the same levels as the previous mid-term business plan, and with a slogan of "DJ2018 Emerging as the Leading Company Group in the Industry," the current plan has a business basis to promote the overall and sound growth of the group in terms of quantity and quality and will continue on the road to expanding growth. For this purpose, the following three basic business policies were established, and work has begun to implement them.



Keiichiro Aoki  
President and COO of JK Holdings

### 1) Further improvement of profitability:

In addition to strengthening high value-added businesses such as expansion of private brand products, expanding the domain and function of the construction sector, and strengthening the construction function, as well as other areas that are expected to expand in the future will also be actively developed.

### 2) Strengthening efforts to restructure the industry:

With the reduction in the overall size of the housing market, the overall view of building materials and housing equipment will be expanded, and efforts to restructure the industry will be actively developed. Also regarding the "downstream" portion of the building materials retail industry in which the rapid development of business succession can be expected, the transfer of business areas to companies within the group will be promoted.

### 3) Strengthening the business structure:

Work will be conducted with focus on the optimization of the organization based on business type, business condition, and business areas. Work has also begun on the reexamination of the positioning of overseas bases, to promote the effective use of assets, to strengthen procurement capabilities while at the same time improving the financial structure. Also, to increase group mobility measures such as promoting a high degree of human resources development and utilization is being used to build a strong, lean business foundation.

#### Consolidated Targets

(unit: billion yen)

	Net sales	Operating Profits	Current Profits	Net Profit for the Year
Fiscal 2016	339.9	4.5	4.3	2.7
Fiscal 2017	350.0	5.0	4.6	2.8
Fiscal 2018	360.0	5.3	4.8	2.9

Note: Fiscal 2016 figures are actual results.

### 4) JK Holdings Co., Ltd. celebrates its 80th anniversary

JK Holdings Co., Ltd. celebrates its 80th anniversary in October 2017.

Since our founding in 1937, we have grown along with the development of home building in Japan. Our 80 years of experience are also being applied in overseas markets, and our overseas network now encompasses 11 office locations in 7 countries. We are committed to creating a human-friendly housing environment on a global basis by providing high-quality and safe building materials.



# For a Fulfilling Life Style

## Wholesaling business of general building materials

### BUTSURIN Co.,Ltd.

Head Office WOOD LAND TOWER 6F 7F, 1-7-22 Shinkiba, koto-ku, Tokyo, Japan  
 Branches 8 branches (Hokkaido Branch, Osaka Branch and others)  
 Website <http://www.mbr.co.jp>  
 Representative Katsumi Tannaka (president)  
 Capital 50m Yen  
 Employees 127  
 Business Fields Standing trees, logs, lumber and processed wood products. From both Domestic and foreign sources. Sales of various building materials, construction of exterior Products, and garden components, along with special green construction (rooftop, wall) Engineering works and design. operation and management of construction projects, timber, gardening materials and sales of forestry equipment.



Pooftop greening

### TSUSHO Co.,Ltd.

Head office Nakanoshima Dai Building 29F, Nakanoshima 3-3-23 Kita-ku, Osaka, Japan  
 Branches 13 branches (Osaka first branch and others)  
 Website <http://www.tsusho.co.jp>  
 Representative Hirohide Enokiya (president)  
 Capital 490m Yen  
 Employees 123  
 Business fields Domestic sales and construction of household – rerated materials such As plywood, lumber, interior and exterior material, household equipments.



Head office

### JKI Co.,Ltd.

Head office WOOD LAND TOWER 10F, 1-7-22, shinkiba, kotoku, Tokyo, japan  
 Branches Jakarta Office  
 Representative Kazuhiko Oodaira (president)  
 Capital 50m yen  
 Employees 12  
 Business Fields Sales of imported plywood



## Plywood manufacturing and Wood processing business

### KEYTEC Co.,Ltd.

Head Office WOOD LAND TOWER 8F, 1-7-22, shinkiba, koto-ku, Tokyo, japan  
 Plant 15 Mokuzaiko, Kisarazu, Chiba, Japan  
 Website <http://www.key-tec.co.jp>  
 Representative Hirokazu Nakanishi (president)  
 Capital 268m Yen  
 Employees 186  
 Business Fields Structural laminated veneer lumber (LVL), manufacturing and sales of various plywood.



### Akita glulam Co.,Ltd.

Head office ichibanchi, nanatsudate. Hanaoka-machi, odate-shi, Akita, Japan  
 Website <http://www.akita-glulam.net>  
 Representative satoshi hatakeyama (president)  
 Capital 92m Yen  
 Employees 43  
 Business Fields Manufacturing, processing and sales of structural glulam products (Posts, Beams, etc.)



Processing Machine

Prefabrication of structural glulam frames Site construction works Of structural glulam frames

### Miyamori Co.,Ltd.

Head Office 195 Okiomote, Oookawa, Oookawa, Gojome, Akita, Japan  
 Website <http://www.miyamori.co.jp>  
 Representative Makoto Sato (president)  
 Employees 86  
 Business Fields manufacturing and ssales of small or medium dimension laminated Lumber and ceiling board



Roller Press



## Construction works

### JK Home Co.,Ltd.

Head Office WOOD LAND TOWER 6F, 1-7-22, Shinkiba, koto-ku, Tokyo, Japan  
 Exhibition Hall 3 sites (Chiba kita Housing Forum and others)  
 Website <http://www.jk-h.co.jp>  
 Representative Akinori Ogawa (president)  
 Capital 30m Yen  
 Employees 23  
 Business Fields Custom-built houses, renovation, management of Bruce home Group Franchise Chain Headquarters.



Example of Construction



## Retailing business of general building materials

### House Depot Japan Co.,Ltd.

Head Office WOOD LAND TOWER 5F, 1-7-22, SHinkiba, koto-ku, Tokyo, Japan  
 Website <http://www.housedepot.co.jp>  
 Representative yasuyuki kido (president)  
 Capital 300m Yen  
 Employees 22  
 Business Fields Conduct meetings among chief executives of sales outlets (national and regional) Monthly assessments for sales outlets. Management support for sales outlets (education and training) Support system for renovation/remodeling business, (quotation software) HTS (Heart System) (completion guarantee)



Others: Sales Outlet nationwide by means of House Depot and common logo Depot-based renovation/remodeling business as a franchise project implementation of business with DAIKOKU



## Our Overseas business Network in 2018

JK Group's overseas business points are in 7 countries and 11 cities as below.

China : shanghai, Dalian, Qingdao  
 Taiwan : Taichung, Taipei  
 USA : Seattle  
 Russia : Vladivostok, Moscow  
 Malaysia : Miri  
 Vietnam : Ho Chi Minh city  
 Indonesia : Jakarta

We handle timber, plywood, adhesive glue and various construction materials, aiming at realizing more comfortable residential circumstance all over the world.

We also provide financial and technical support to local manufacturers to improve their production.

### Russia

Rus Interra Co.,Ltd.  
(RUS INTERRA LLC.)



### Russia

JK Holdings Co., Ltd.  
Moskva Representative office



### USA

Alaska Pacific Trading Company



### USA

INTERRA USA INC INC.



### INDONESIA

JK Holdings Co., Ltd.  
Jakarta Representative office



### China

INTERRA BRONS(SHANGHAI)  
BUILDING MATERIALS Co.,LTD.



Shanghai



Dalian



Qingdao

### Vietnam

Ho Chi Minh City OFFICE



### Malaysia

Miri OFFICE



### Taiwan

JPG HOUSING MATERIALS  
CO., LTD.



Taichung



Taipei



**Corporate Name:** JK Holdings Co., Ltd.  
**Head Office:** WOOD LAND TOWER, 1-7-22,  
 Shinkiba, Koto-Ku, Tokyo, Japan  
**Telephone:** 81-3-5534-3800  
**Facsimile:** 81-3-5534-3835  
**Website:** <http://www.jkhd.co.jp>  
**Foundation:** October 1937  
**Establishment:** February 15, 1949  
**Employees:** 2,676

**Board of Directors:**

Takashi Yoshida	<i>Chairman and CEO</i>
Keiichiro Aoki	<i>President and COO</i>
Akinori Ogawa	<i>Director</i>
Tomoaki Kaneko	<i>Director</i>
Tatsuo Koyanagi	<i>Director</i>
Kazuyuki Tatezaki	<i>Director</i>
Hiroshi Narita	<i>Director</i>
Ichiro Yumoto	<i>Director</i>
Shoichi Watanabe	<i>Full-time Corporate Auditor</i>
Hiroshi Azuma	<i>Full-time Corporate Auditor</i>
Koichi Ogawa	<i>Auditor</i>
Hiroshi Haraguchi	<i>Auditor</i>

**Bank of Account:**

Mizuho Bank, Ltd.,  
 Sumitomo Mitsui Banking  
 Corporation,  
 The Shoko Chukin Bank, Ltd.,  
 Resona Bank, Ltd.,  
 HIGASHI-NIPPON BANK Ltd.  
 Norinchukin Bank

**Settlement:**

on March 31  
 Listed on the Tokyo Stock Exchange  
 (code: 9896)

**History:**

1998.10. -----Japan Kenzai Co., Ltd. created through merge of  
 Maruyoshi Co., Ltd. and Kokoku Housing Co., Ltd.  
 2003.3. -----The first section of the Tokyo Stock Exchange  
 assigned  
 2004.3. -----The Acquisition of ISO14C•01 certification  
 2004.4. -----TSUSHO Co., Ltd. (Sales of housing material)  
 becomes a subsidiary  
 2006.10 -----Becomes pure holding company, corporate name  
 changes from Japan Kenzai Co., Ltd. to JK  
 Holdings Co., Ltd.  
 2007.3. -----The affiliation of Mitsui & Co. Forestry Ltd., trade  
 name to Butsurin Co., Ltd.  
 2007.9. -----The completion of new headquarters (WOOD  
 LAND TOWER)  
 2007.10. -----The Wood & Plywood Museum NPO  
 (Trustee.Shigeru Yoshida) opened.  
 The museum JK Holdings Co., Ltd. is supporting is the only  
 museum in the world that focusses on the theme of wood  
 and plywood and earth environment.



2011.10. -----MITOMOKU Co., Ltd. (Sales of housing material)  
 becomes a wholly-owned subsidiary.  
 2012.10. -----75th anniversary since foundation.  
 2013.3. -----Meirin Co., Ltd. (Sales of housing material)  
 becomes a subsidiary.  
 2013.10. -----Miyamori Co., Ltd. (Lumber Processing) becomes a  
 subsidiary.  
 2016.4. -----TOP-Kenzai Co., Ltd. (Sales of housing material)  
 becomes a subsidiary  
 2016.11 -----MJ Tech Co., Ltd. (processing and sales of  
 exterior wall materials for residential use)  
 becomes a subsidiary.  
 2017.4. -----Opening of Moscow Office of JK Holdings Co., Ltd.  
 2017.10 -----80th anniversary of JK Holdings Co., Ltd.

**JK Group**

**JK Holdings Co., Ltd.**  
 62 companies as of December, 2017

Gold



WOOD LAND TOWER

**Wholesaling business of general  
 building materials (12 companies)**

Chrome yellow



Japan Kenzai Co., Ltd.  
 BUTSURIN Co., Ltd.  
 TSUSHO Co., Ltd.  
 JKI Co., Ltd.  
 RUS INTERRA INC

Meirin Co., Ltd.  
 INTERRA BRONS (SHANGHAI) BUILDING  
 MATERIALS Co., Ltd.  
 QINGDAO BRANCH  
 DALIAN BRANCH

**Polywood manufacturing and Wood  
 processing business (10 companies)**

Green



KEYTEC Co., Ltd.  
 Akita Glulam Co., Ltd.  
 Nihon Paneform Co., Ltd.

Miyamori Co., Ltd. others

**Agent business for materials  
 (4 companies)**

Chrome yellow



INTERRA USA INC. others

**Construction works (5 companies)**

Navy blue



JK Home Co., Ltd. others

**Warehouse and Transport business  
 (2 companies)**

Red



JK CARGO Co., Ltd.  
 JK Butsuryu Co., Ltd.

**Franchise business**

Light blue



House Depot Japan Co., Ltd.

**Retailing business of general  
 building materials (25 companies)**



INTERRA Japan Co., Ltd. others

**Others (3 companies)**



JK Smile Co., Ltd.  
 House Depot Partners Co., Ltd. others